



### Presenters



#### **David Diez-Perez**

North America Sales Manager Home Automation & Integration

- 9+ years in Building Automation & HVAC Controls
- Based in St. Petersburg, FL





Sr. Product Manager Shading & Residential Controls

- 14 years in Home Automation & Lighting/Shade Control
- Based in Fort Lee, NJ



VANTAGE\*

## Agenda

- Introduction: CoolAutomation and Legrand Overview
- HVAC Market Segmentation
- CoolAutomation Solutions for each Segment
- Overview of Products and Connectivity Options
- Setup and Configuration Process in Design Center
- Solution Design Process
- Advantages of Working with Legrand and CoolAutomation
- Where to find materials and resources for integration







### CoolAutomation

Founded 2009

Solutions for HVAC Integration, Control, Management and Service Based in **Israel** 

Privately **Held & Funded** 

Worldwide Presence 100+

Countries

5000 Sites Added Annually 100,000

Systems
Worldwide

- 50+ Distributors worldwide

- Local offices in North America, LATAM, EMEA, Australia and Asia





## CoolAutomation Expertise

HVAC Gateways Technology Partners HVAC Big Data for Service

HVAC Private Cloud









## About Vantage

#### **Vantage Control Systems**

Established in 1986, adopted into the Legrand family in 2006

Vantage has continued to transform light and develop high-quality smart control solutions for the luxury residential market.





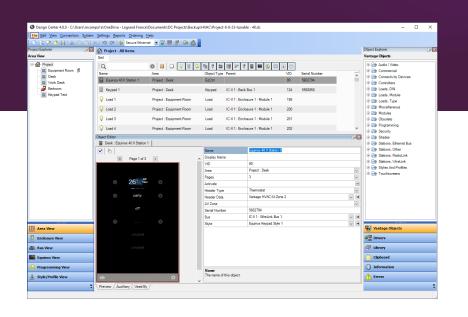




## Why Vantage

- Proven pedigree of automation and advanced lighting control
- Premium luxury user interfaces
- Simple design and programming through Design Center
- Freedom of design









## Popular HVAC Brands in the Market















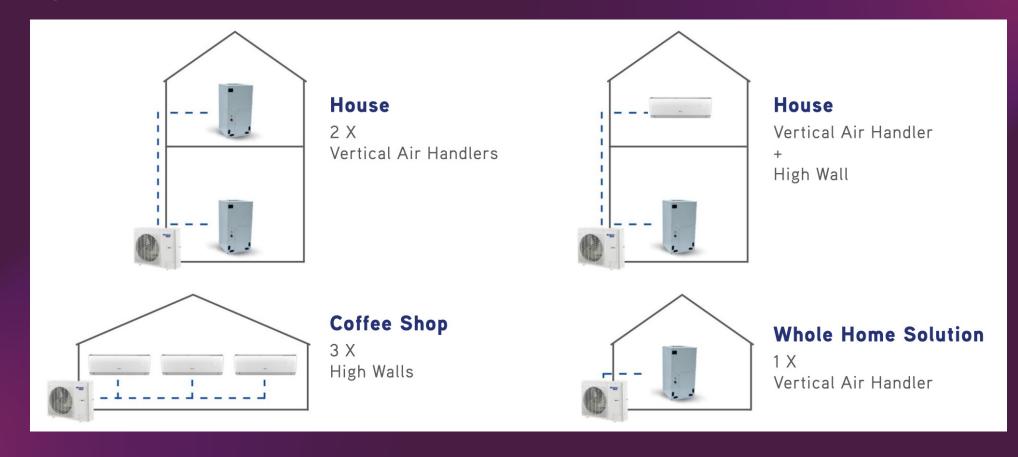




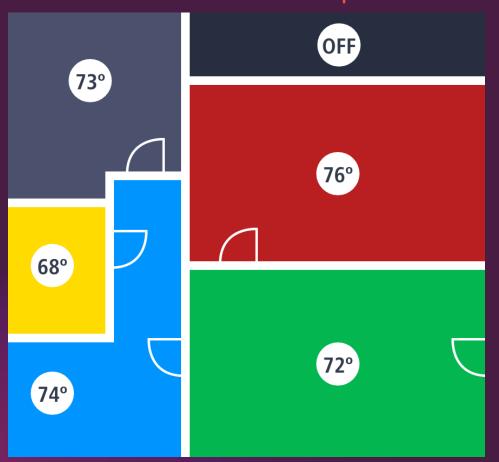




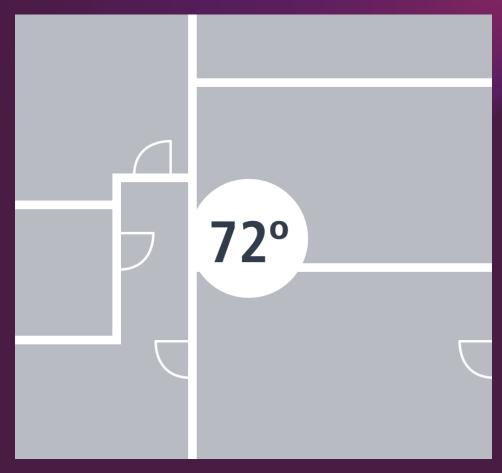
#### **Common Options in North America**



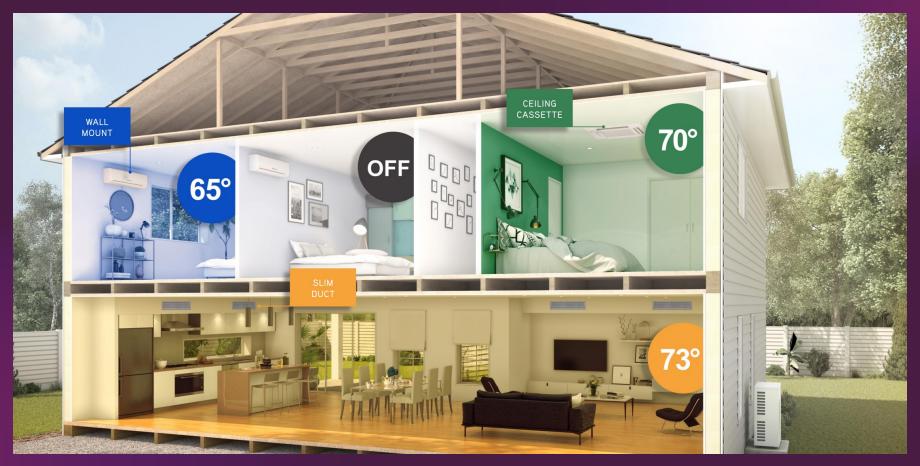
#### **Advanced Multi-Zone Climate Comfort Options**



#### **Conventional Whole Home Solution**



**Advanced Multi-Zone Climate Comfort Options** 



Heat Pumps



Unitary / DX



Underfloor heating



Minisplit / Multi split Systems



Heat recovery ventilation (HRV)



VRF Systems



Zoning systems



Chilled water systems



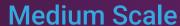




## HVAC Systems - Applications

### Residential Sector Small Scale





Large Residential / Light Commercial Sector





Multi-Split (Ductless) (Inverter / Non-Inverter)











Mini-Splits





Fan Coils (FCU)





**Zoning systems** 





Rooftop + Custom





Radiant Floor Heating (Hydronic or Electric)





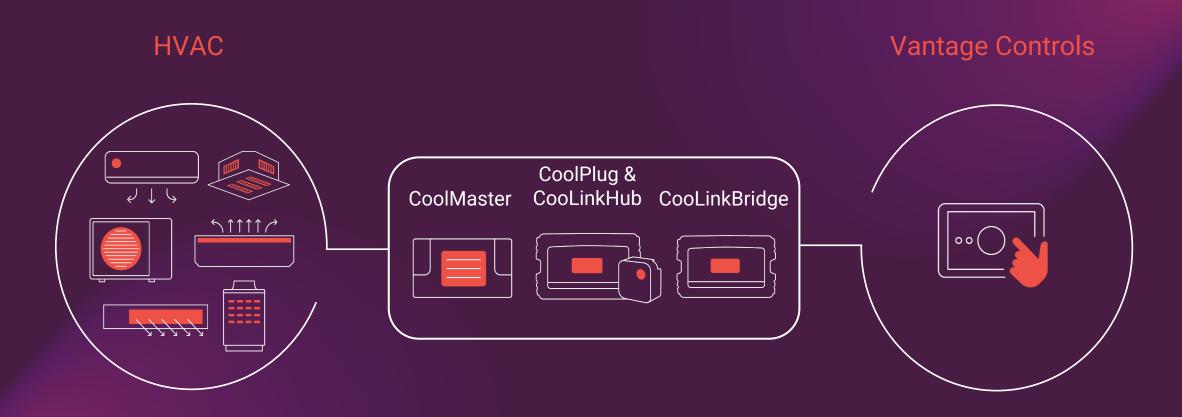
**VRF Systems** (Inverter, up to 256 zones)







## Universal HVAC Solution - Single Driver





## VRF Systems – **CoolMaster Products**

#### Simple-to-Commission Universal VRF Integration

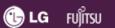
- Supports all VRF manufacturers
- Plug & Play solution for on-site integration
- Auto-discovery of all connected indoor units
- Full two-way communication
- Remote Access for Support
- User-friendly Touch Screen
- Support up to 32 control Zones with CoolMaster
- Support up to 255 control Zones with CoolMasterPro





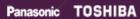












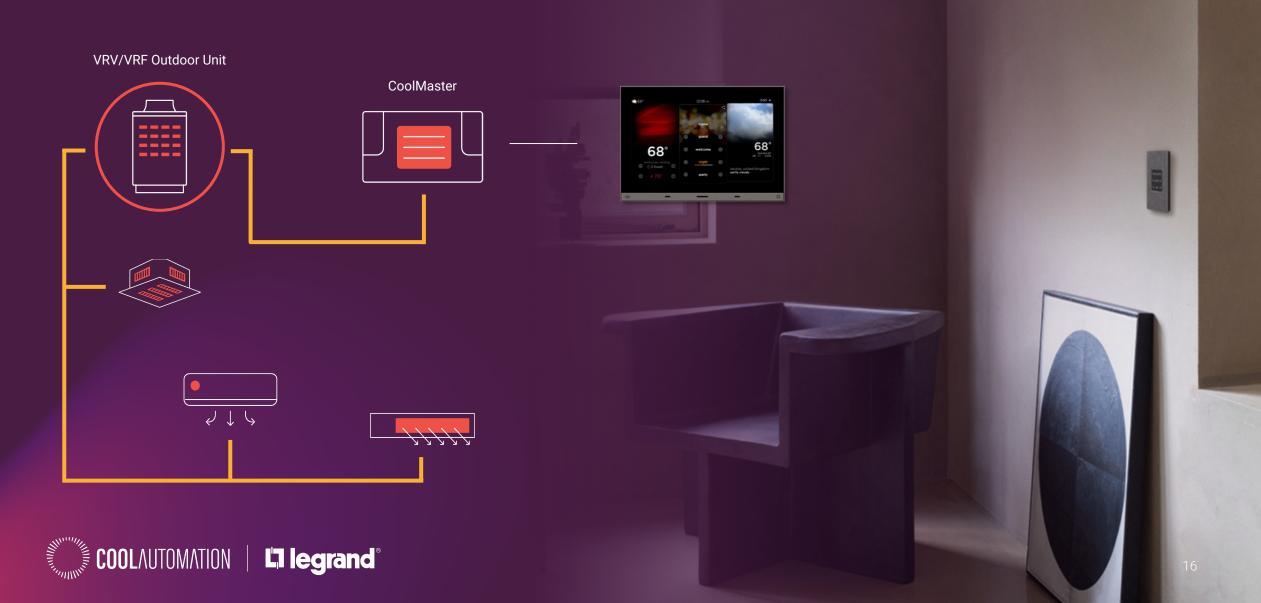








### CoolMaster - Where to connect



# Split/Multi Split - CoolPlugs & CooLinkHub

## Cost-effective single split and multi-split HVAC integration

- Support different HVAC manufacturers
- Comprehensive options for on-site integration
- Wired & Wireless connectivity allows flexibility onsite
- Remote Access for Support
- Full bi directional communication (control and live monitoring)







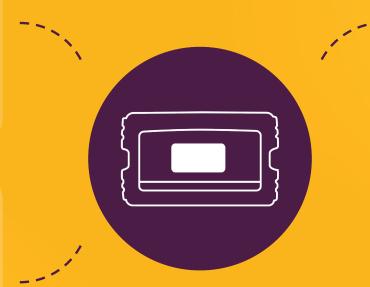
## CoolPlugs & CooLinkHub - Where to connect



### CooLinkBridge – Integrate other HVAC systems

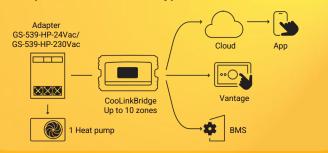
# \*Additional controller card required Zone Adapter GS-SMT-HOA Radiant/electrical underfloor heating \*Additional controller card required Cloud Vantage Vantage BMS

#### 



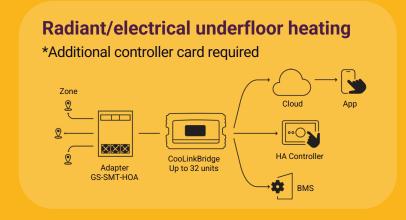
#### **Fan Coils, Heat Pumps**

\*Compatible with different types of fan coil controllers





### CooLinkBridge - Integrate Underfloor Heating

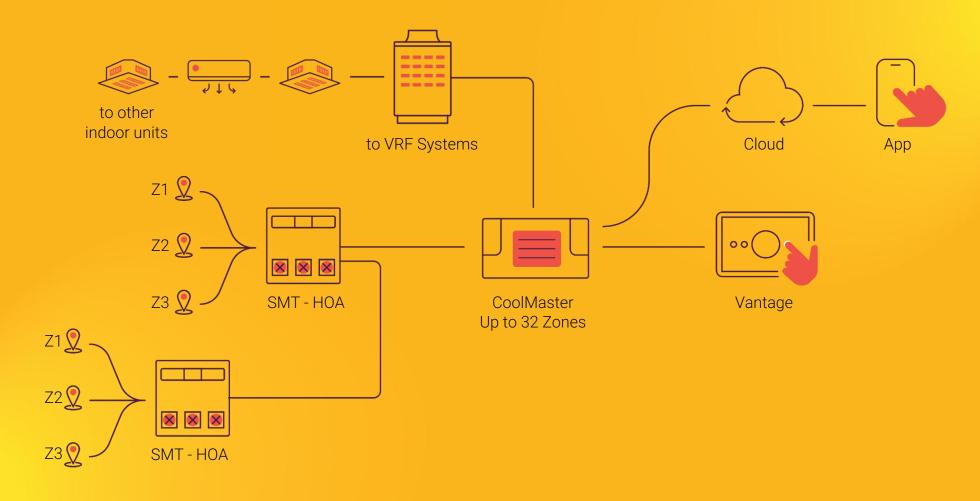




#### **Features**

- Allows integration of the underfloor heating by zones
- Controlling multiple zones individually
- Adding Logic to zone operation (future)
- Combining underfloor heating and air conditioning operation through the same device

### GS-SMT-HOA – Integrate Underfloor Heating





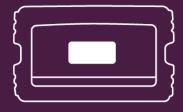
## Where our products would be installed



#### CoolMaster

Connected to outdoor (one of the indoors)

Installed in the rack, near Vantage controller



#### CooLinkHub

Connected to CoolPlugs (Wired or Wireless)

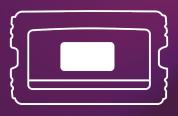
Installed in the rack, near Vantage controller



#### CooPlug

Connects to an indoor unit's PCB

Installed at the HVAC indoor unit



#### CooLinkBridge

Connected to zone controller, FC, HP, UF controller

Installed in the rack, near Vantage controller





## HVAC Integration: Solution Design Process

**Step** 

What is the type and brand of the HVAC, required to integrate?

DAIKIN

HITACHI













**TOSHIBA** 

Get the exact HVAC equipment list

- Mechanical Drawings
- Equipment list

Step

How many indoors/zones need to be integrated?



Share the list with your local CoolAutomation Pre-Sale and Solution Design team

Step 3

**Device Selection** CoolAutomation provides advice on the right device + connection instructions









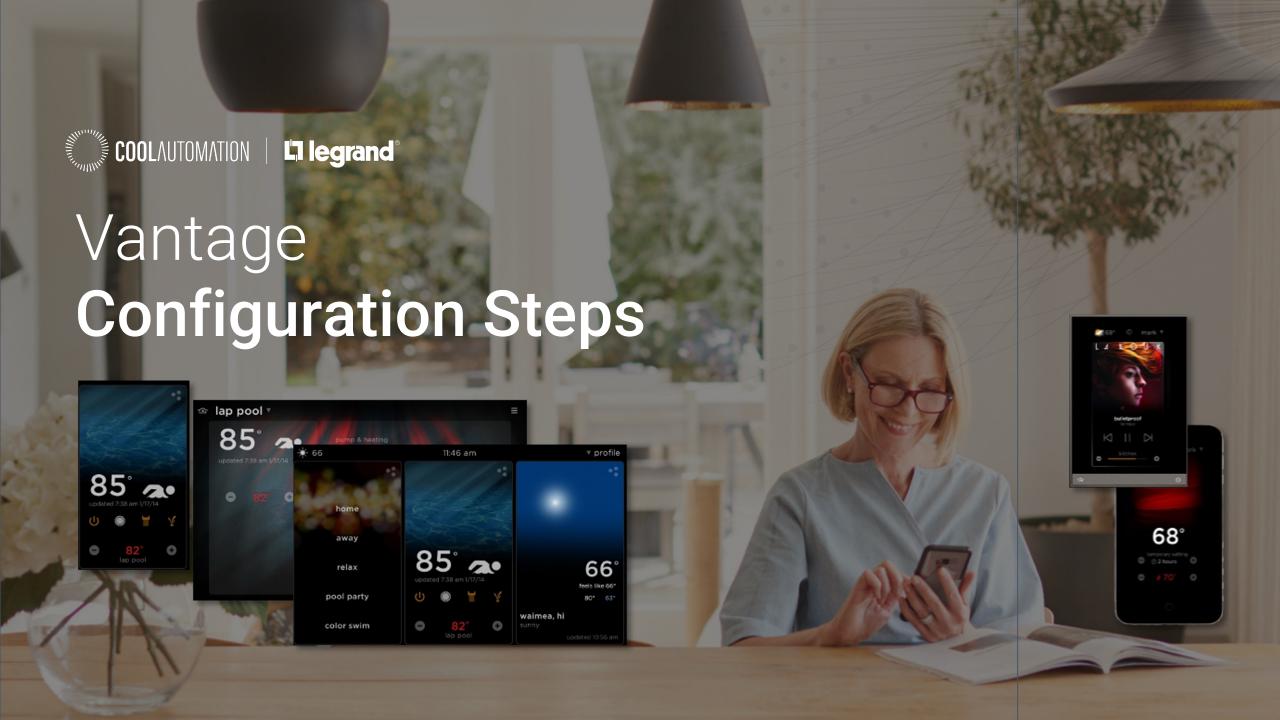
Step

Add the CoolMaster driver named HVAC-IU through the Vantage **Design Center Software** 





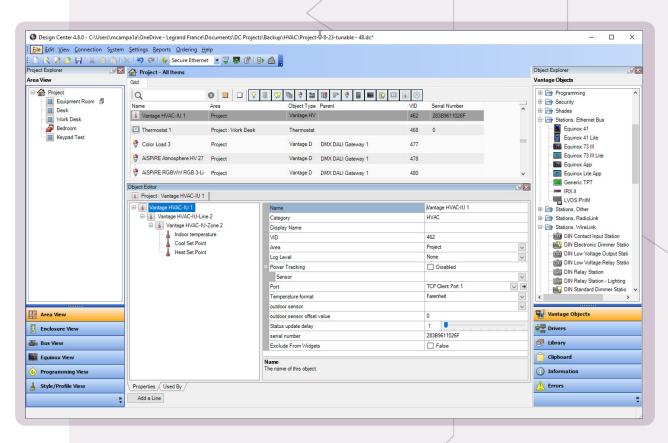




## Vantage & CoolMaster - Integration

The CoolMaster Driver seamlessly integrates with Vantage InFusion systems over IP

\* The process in the presentation shows CoolMaster, but the same steps apply for all CoolAutomation products







## Vantage & CoolMaster - Integration

#### **Supported Features**

- Control multiple units
- Ambient and setpoint temperature values, change thermostat modes, fan modes and louver positions
- Rename and relocate HVAC units
- Group view of thermostats
- Direct commands available for any/all the above

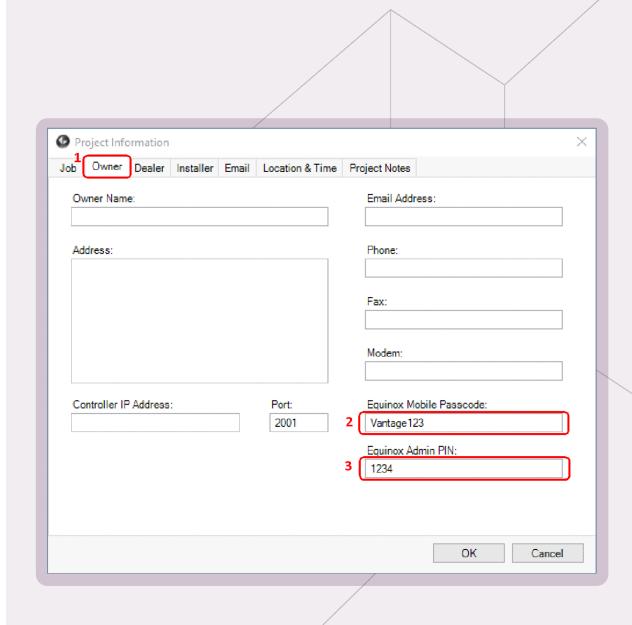






## Vantage & CoolMaster – **Equinox Setup**

- 1. Click on Settings | Project Information | Owner (tab).
- 2. Fill out the Equinox Mobile Passcode: (alpha/numeric)
- 3. Fill out the Equinox Admin PIN: (numeric).

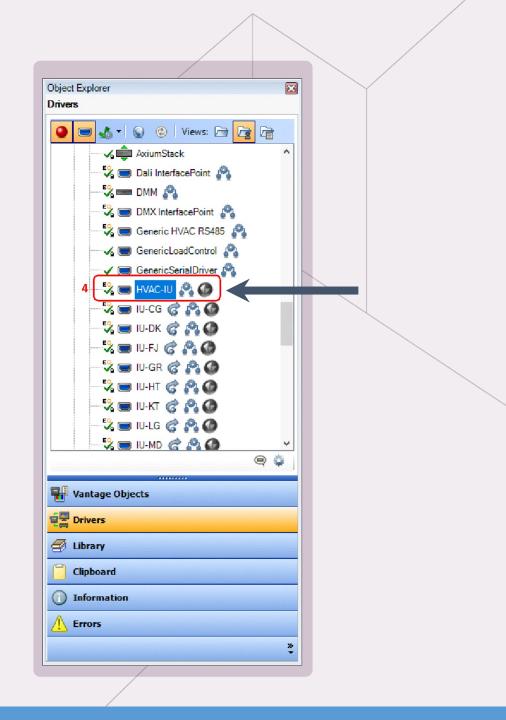






## Vantage & CoolMaster – **Driver**

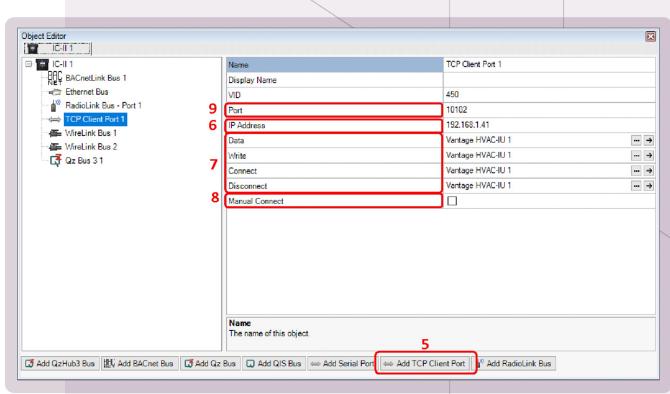
- 4. Browse our **Driver Database** and add **HVAC-UI** driver to the project, not type dependent;
  - CoolMaster
  - CooLinkHub
  - CooLinkBridge





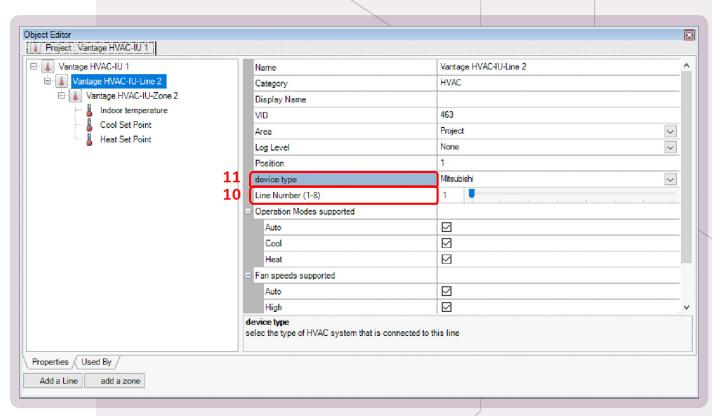
## Vantage & CoolMaster – **TCP Port Setup**

- 5. Add Port Select a new TCP port.
- 6. For the TCP port, add the CoolDevice IP address
- 7. Add the Driver to the Data, Write, Connect, and Disconnect fields of the port.
- 8. Leave Manual Connect unchecked.
- 9. Set the Port to **10102**



## Vantage & CoolMaster – **Driver Setup**

- 10. Set the Line Number (1-8) for each line added. Default is Line Number 1.
- 11. Set the device type: use the dropdown list to select the brand of the interface used.

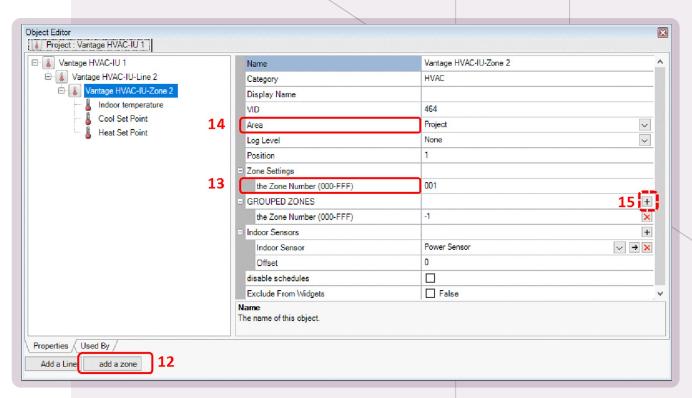






## Vantage & CoolMaster - **Driver Setup**

- 12. Add one zone for each individual UIDs on the CoolDevice Line
- 13. Set the main **Zone Number (000-FFF)** for each zone added to that Line. (3 digits, should match the ID on the CoolDevice Line)
- 14. Set the Areas Each zone can be assigned its own area as well
- 15.Optional if zones are grouped on the CoolDevice, use the + icon to add them to the driver

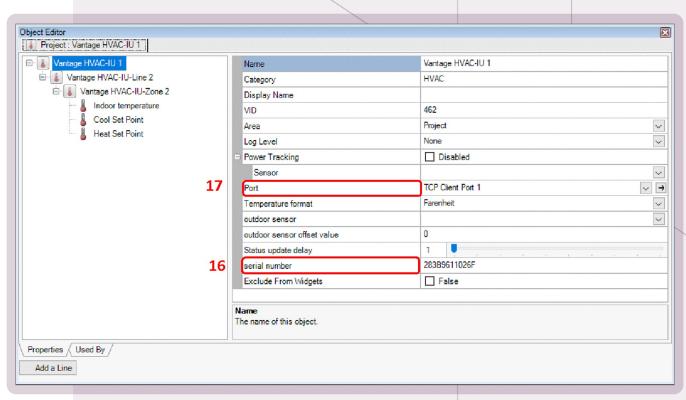




## Vantage & CoolMaster – **Driver Setup**

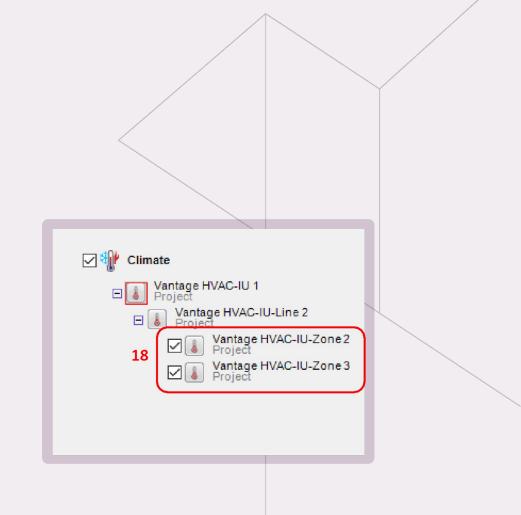
16.Enter the serial number that is found on the back of the CoolDevice (or the box). This is required when you want to use the TCP/IP connection.

17. Set Port that was setup in step 9



## Vantage & CoolMaster – **Equinox Setup**

18.Activate widget - On the Equinox view select the climate widget and select which zones are valid per profile.

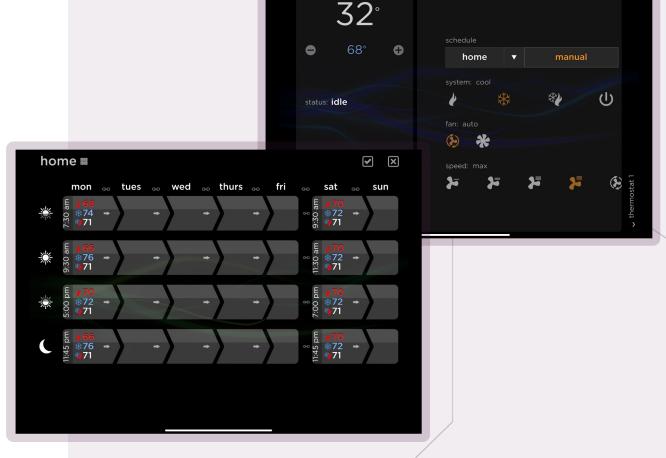


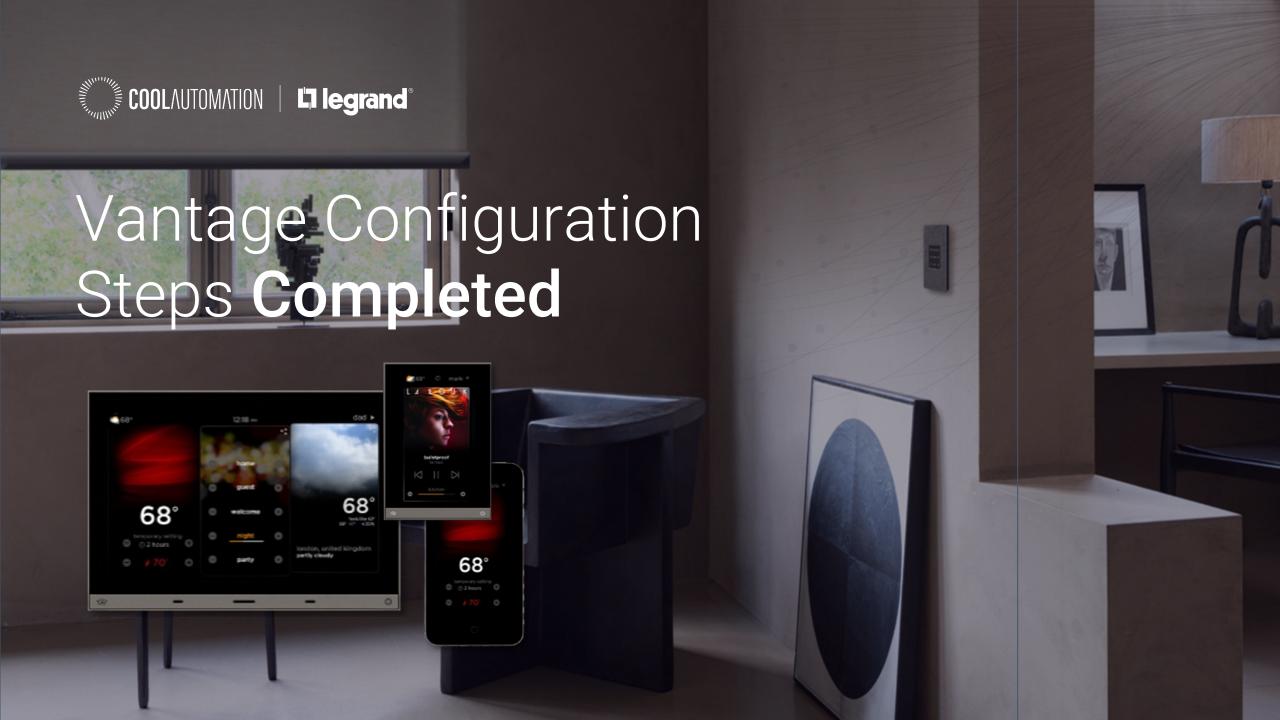




## Vantage & CoolMaster – **Equinox**

Programming within **Design Center** and interaction with the CoolAutomation devices in **Equinox** works just like the native Vantage Thermostats





## Why Work With CoolAutomation & Vantage?

#### Compatible With Most HVAC Systems

Enables integration for most HVAC systems brands & technologies

#### Simple Installation

Devices connect to A/C systems via two wire communication lines & communicates with Vantage over TCP connection on LAN

#### **Robust Communication**

 No external cloud-based connections enable integration & communication to be reliable, secure, & fast - that is tested & proven for projects around the world

#### Multiple Control Options

Full HVAC control through touchscreens & app, with motion sensor & timer support

#### **Control Convenience**

Equinox touchscreens give feedback from actual temperature & setpoints

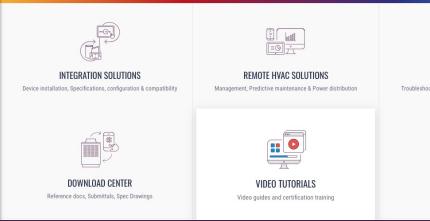
#### Innovative Features

Unmatched features include HVAC remote management, service, diagnostics, & universal system control





### Resources







#### **CoolAutomation North America**

- Individual Product Brochures and Spec Cut sheets
- Product Installation Videos and Resources
- USA Pre-Sale Project Design Support
- https://coolautomation.com/home-automation/

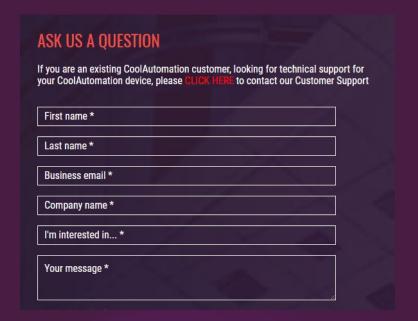
#### Legrand US – Vantage

- Comfort Control Sell Sheet
- FAQ PDF
- Integration Guide
- https://www.legrand.us/vantage/shading-systems/resources





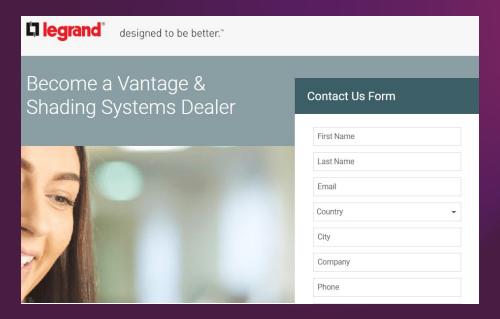
### Become a Dealer



#### CoolAutomation

Interested in CoolAutomation Products? Complete the online form and a CoolAutomation representative will contact you.

https://coolautomation.com/contact-us/



#### Vantage

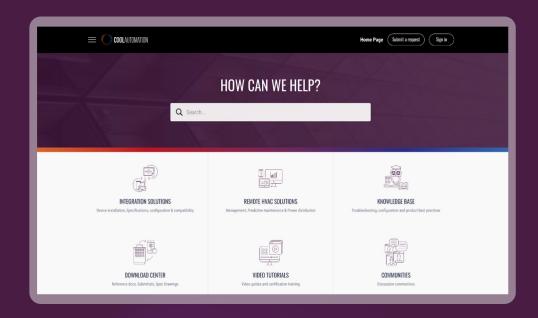
Interested in becoming a certified Vantage Dealer? Complete the online form and a Vantage representative will contact you.

https://go.legrand.us/become-a-vantage-and-shading-systems-dealer





## Technical Support



#### **CoolAutomation North America**

**Technical Support** 

Phone: <u>1-206-360-5769</u> (Call or Text)

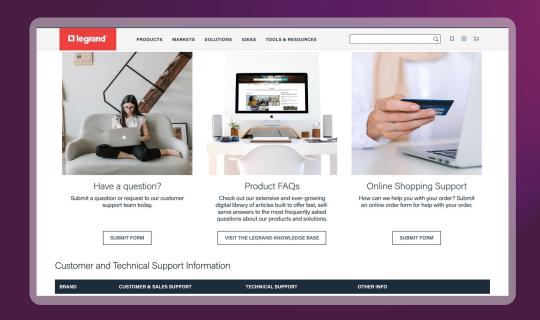
Mon – Fri: 8AM – 6PM EST

Online Support Center

Installation Guides, Video Tutorials, Software Downloads & more

https://support.coolautomation.com/





#### **Legrand US – Vantage Product Support**

**Technical Support** 

Phone: <u>1-800-555-9891</u> - Option 1 then Option 3

Mon – Fri: 8AM – 6PM CST (excluding holidays)

Email Us: vantagetech@legrand.com

https://www.legrand.us/contact-and-support

https://www.legrand.us/vantage/shading-systems/resources

## Thank You!



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## MEET VANTAGE AT CEDIA EXPO 2023!

Denver, CO – September 7-9



USE OUR VIP CODE FOR FREE REGISTRATION: E X I V 8 5 6 2 2 9



